

COVID-19 IMPACT ASSESSMENT AND MITIGATION STRATEGIES

NEAR-TERM

	Likely / Potential Impact Points	Impact Mitigation Strategy
Revenue		
Gross Margin		
Order / Contract Cancel		
Supply Chain / Flow		
Banking / Line of Credit		
Cash Flow		
Personnel / Productivity Impact		
Customer Bad Debt		
Facility / Production / Operations		
Profitability		
Viability / Going Concern Scenarios		
Employee Health and Safety		
Employee Compensation / Retention		
Other		
Opportunities		

COVID-19 IMPACT ASSESSMENT AND MITIGATION STRATEGIES

LONG-TERM

	Likely / Potential Impact Points	Impact Mitigation Strategy
Revenue		
Gross Margin		
Order / Contract Cancel		
Supply Chain / Flow		
Banking / Line of Credit		
Cash Flow		
Personnel / Productivity Impact		
Customer Bad Debt		
Facility / Production / Operations		
Profitability		
Viability / Going Concern Scenarios		
Employee Health and Safety		
Employee Compensation / Retention		
Other		
Opportunities		