

Monday, September 19, 2011

DCA Capital Partners Portfolio Company Ensynch sold to Insight Enterprises

TEMPE, Ariz.--(BUSINESS WIRE)-- Insight Enterprises, Inc. (NASDAQ:NSIT - News) (“Insight” or “the Company”), a leading global technology provider of hardware, software and service solutions, has announced that its U.S. operating subsidiary will acquire Tempe-based Ensynch, a leading professional services firm with multiple Microsoft Gold competencies and solutions across the complete IT stack. Ensynch’s 2010 services revenue was \$16.2 million. The transaction is expected to close within thirty days.

“Ensynch brings a depth of knowledge and expertise that will be a tremendous asset to Insight and elevate our services offerings to the next level,” said Ken Lamneck, president and CEO of Insight. “Through a dedicated focus on client service, the Ensynch team consistently ranks in the top 2 percent of Microsoft partners. Combining Ensynch’s technical skills with Insight’s sales engine will elevate our ability to provide clients with complete software solutions to drive their success. We are excited about adding Ensynch’s industry-leading capabilities in Cloud, Identity Management and Virtualization to our existing offerings.”

“With this acquisition, Insight and Ensynch perfectly complement each other’s relative strengths to form a business that delivers more robust and comprehensive IT solutions to customers,” said Jenni Flinders, vice president, U.S. partner business, Microsoft Corporation. “These two companies, both valued Microsoft partners, represent a best practice within the partner ecosystem: collaboration. Recognizing their respective core competencies, they have joined forces to broaden and deepen service offerings that are most relevant in today’s market. It is rewarding to be part of Insight and Ensynch’s shared success.”

As part of the acquisition, Ensynch president and CEO Gene Holmquist will join Insight as VP, Software Sales, while Ensynch COO Stan Lequin will join Insight as VP, National Professional Services.

“We are very pleased to be adding Ensynch’s leadership team to Insight. Gene and Stan are well-respected IT veterans with proven leadership ability. They have helped build a company that has a complementary vision and culture to Insight’s. Their addition will help provide our clients with the highest level of service and contribute to Insight’s future success,” added Lamneck.

About Insight

Insight Enterprises, Inc. is a leading technology provider of hardware, software and service solutions to business and government clients in North America, Europe, the Middle East, Africa and Asia-Pacific. Insight is focused on helping organizations move technology goals forward in the areas of Cloud, Virtualization, Data Center, Unified Communication/Collaboration, Network/Security, Data Protection, Mobility/POS and Office Productivity. The company has approximately 5,100 teammates worldwide and generated sales of \$4.8 billion for its most recent

fiscal year, which ended December 31, 2010. For more information, please call 1.800.INSIGHT (1.800.467.4448) in the United States or visit www.insight.com.

About Ensynch

Ensynch is a leading professional services consulting firm with more than 10 years in providing information technology, business intelligence, project management, and technical recruiting solutions. As a Managed Microsoft Systems Integrator Partner, its goal is to help organizations achieve business agility through strategic planning and operational efficiency. Ensynch employs 65 full-time employees and 70-plus contractors in its Tempe headquarters and regional offices in Southern California and the New York Metro area. In addition to its Microsoft certifications, Ensynch is a Quest Software Platinum CSP Partner, and a Citrix Silver Solution Advisor Partner. Ensynch has also earned many honors over the years, including Microsoft 2011 Partner of the Year, East Region, and 2011 Partner of the Year, NY Metro region.

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